

# InCredPremier

Rise. With Confidence.

# CORPORATE PROFILE

InCred Premier (Mvalu Technology Services Private Limited) is an AMFI registered Mutual Fund Distributor under ARN: 275918.

Some services are offered through group companies. InCred Premier is also registered with APMI having registration no: APRN00175.

Mutual Funds & Securities are subject to market risks, please read all your scheme/securities related documents carefully before investing.

# **InCred** Group Overview



## **InCred Capital**



## Wealth Management

Aim to build one of India's leading wealth management platforms with a client-centric model, focused on giving high quality investment ideas.



## **Investment Banking**

Aim to be a market leading investment bank providing corporate finance, M&A advisory, private equity fundraising, structured credit as well as bond & loan syndication services to clients.



# **Asset Management**

Aim to be India's leading alternative asset manager, focused on differentiated financial products which create significant risk-adjusted returns for clients.



## **Equity Research**

Vision is to be India's best institutional platform with a strong market presence.

#### **InCred Retail**



#### **Consumer Loans**

Includes personal loans and education loans.



#### **MSME Loans**

Includes loans to educational institutions, unsecured business loans, and supply chain financing.

## **Key Investors in InCred Finance**





















# InCred Group - At a glance



Lending Business	Loan Book         ROA         Equity         350K         NNPA         2000+           7,481 cr         5.1 %         2,623 cr         Borrowers         1.2%         employee
Investment banking & Structured Finance:	215 + ~\$7bn  Deals transaction volume
Debt Broking and Capital Markets:	\$25bn Debt Markets Volume  50% +  Market Share in Secondary Trade in Credit Instruments  Top 3 Debt-Broker across all segments
Institutional Equities Research and Broking	200+ 188 Global Distribution Clients Served Companies Covered Direct access and collaborative presence
Wealth Management	Founded in 25,000 cr UHNI clients across 3.500+ 100+ InCred Global Wealth Presence 2020 AUM 50+ cities in India and 10+ countries Clients RMs in India, Singapore, Dubai & UK
Asset Management	3 AIFs and 6PMSs across listed Founded in Indian equities and alternative credit Founded in value and growth and emerging businesses
InCred Premier	Launched in 2023

# **InCred** Group Overview





BHUPINDER SINGH
Founder & Group CEO, InCred

Bhupinder Singh founded InCred Group in 2016 with InCred Finance starting in March 2016, InCred Capital- Wholesale Banking starting in September 2018, InCred Wealth starting in December 2019 and InCred Asset Management starting in September 2020.

He has a global track record of identifying and building successful businesses across Fixed Income, Credit, Equities and Investment Banking.

Prior to InCred, he worked at Deutsche Bank for 16 years in various capacities, in London and Singapore

Most recently, he co-headed the Corporate Banking and Securities ('CB&S') of Deutsche Bank for the Asia Pacific region, based out of Singapore. In this capacity, he managed Deutsche Bank's Fixed Income, Equities and Investment Banking divisions and was a member of the global CB&S executive committee.

He was also the Head of Corporate Finance division for Deutsche Bank in the Asia Pacific region managing the bank's corporate coverage, investment banking, capital markets, advisory and treasury solutions businesses.

Prior to his move to Asia, he was the Global Head of Deutsche Bank's Fixed Income Structuring business based in London, covering all aspects of fixed income product structuring.

# InCred Group - Rewards & Recognition







2022 - 23 WINNER

<sup>\*</sup>These awards have been given to InCred Finance

## **InCred Premier - Differentiators**



# Why InCred Premier?

## **Holistic Approach**



InCred Premier takes a proactive partnership approach, providing trusted insights, and solutions tailored to your financial objectives.

### **Personalized Service**



Our dedicated team works closely with you to understand your unique financial journey and delivers customized investment services.

## **Innovative Technology**



With our cutting-edge application, you have access to a wide range of financial products and can seamlessly manage your investments, stay updated with market trends, and make informed decisions.

# **Customer Centricity**



At InCred Premier, our clients are at the forefront of everything we do. We believe in putting you first and understanding your unique needs, aspirations, and desires. Our customer-centric approach ensures that you receive the highest level of service, tailored to your financial journey.

# **InCred** Premier - Rising with Cofidence





Executive Team that brings unique blend of decades of **both global and domestic experience** in financial services and capital markets.



Growing team of **Relationship Managers** with extensive years of experience in the industry.



Strong **Product Innovation** culture.



**Fin-tech at heart,** with access to a strong technology team.

# **InCred** Premier - Benefit from Group Synergies\*\*





# FINANCING SOLUTIONS

Access to in-house NBFC with a loan book of INR 7000 Cr+ alongside external lenders



# ASSET MANAGEMENT

Provide differentiated products covering multiple strategies



#### INVESTMENT BANKING\*

Offer M & A, fundraising and debt syndication services across sectors



# INSTITUTIONAL EQUITY & DEBT SUPPORT

Access to specialised institutional equity research & debt support



# PRODUCT INNOVATION

Introduce first to market fund managers and investment ideas to create innovative products



# SUCCESSION PLANNING

Provide access to cross-border estate planning capabilities

<sup>\*</sup>Regulatory licenses awaited. \*\*The mentioned services are available through InCred Group/affiliate entities or such third parties with whom InCred Premier shall have tie-ups.

# **InCred** Premier - Unmatched Investment Solutions



## **INVESTMENT PRODUCTS**

#### **DOMESTIC INVESTMENTS**

## **ALTERNATES EQUITY** Private Equity Mutual Funds Structured Credit • Portfolio Management • Equity Alternative Funds (AIFs) Quant Strategies **FIXED INCOME** • Real Estate Funds Mutual Funds Structured Products • High-Yield Debt Funds Long/Short Funds Corporate Fixed Deposits Unlisted Equities\*

<sup>\*</sup>The above service are available through InCred Group/affiliate entities

# **InCred** Premier - Customized Investment Process



Rise. With Confidence.



# Needs Analysis & Risk Profiling

Identifying clients' risk-taking capacity and understanding their financial needs



# Financial Strategy & Implementation

Recommendation of financial strategy based on IPS parameters and its implementation



# Portfolio Evaluation & Review

Comprehensive portfolio reviews including detailed analytics and highlighting deviations from the IPS



# Creation of Investment Policy Statement (IPS)

Capture investment objectives of the family and define risk parameters/guard rails as portfolio guidelines



# MIS & Portfolio Reporting

Consolidation of investment holdings across advisors in a single view report and creation of a detailed asset register

# **InCred** Premier - Investment Strategy





#### RESEARCH BASED PRODUCT SELECTION

- High frequency data-based score cards and asset allocation models
- Product selection is based on the research.



#### TIMELY DECISION MAKING

- Early identification of trends using in-house models
- This influences the recommended product list as trends shift.



#### CLIENT ENGAGEMENT

 Engaging with clients to share and discuss our view.



#### PRODUCT COMMITTEE OVERSIGHT

 Product committee comprising of senior management to vet the research ideation which drives the product selection.

# TIMELY DISSEMINATION OF VIEW AND DECISION MAKING



Monthly outlook



Coverage of key economic events and data releases



Thematic pieces

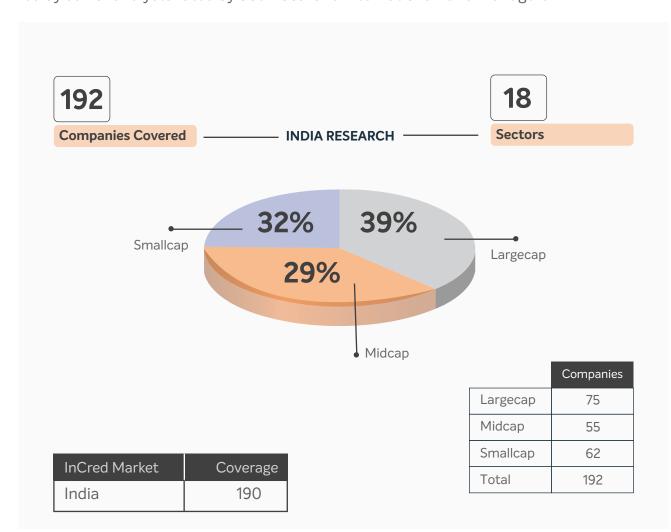


Asset Allocation model

# InCred Premier - In-House Equity Research\*



The InCred Equities Institutional Research team produces world-class research reports across 18 sectors & 192 companies by sector specialists, led by senior analysts rated by both local and international fund managers.



- Experienced equity team to review your portfolio and share ideas.
- Team of sound fundamental & technical analysts producing regular insights

**Alpha Ideas:** Monthly quality investment ideas for medium to long-term duration, diversified across sectors and market cap categories.

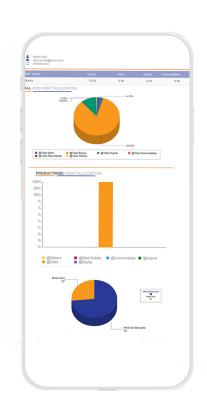
**InCred Quant:** Daily dose of statistical analysis on equity derivatives market and liquidity assessment.

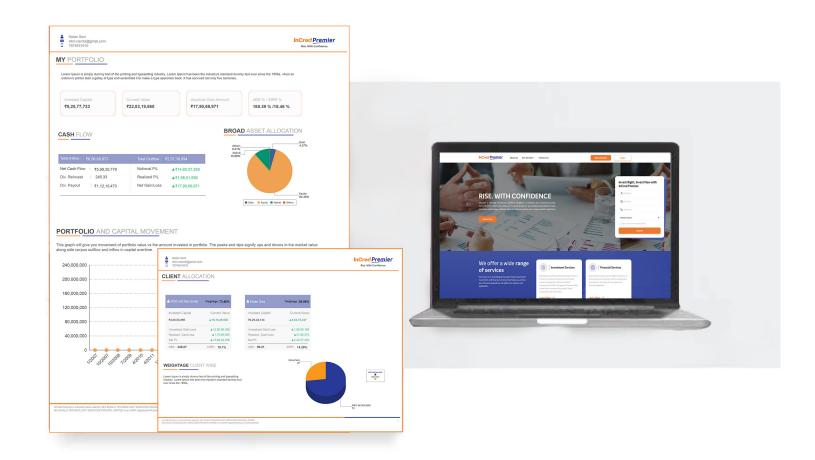
**Weekly Technicals:** Weekly market trends and sectoral analysis along with the snippets on world markets

**Techno Funda Call Report:** Capsule of short term technical trigger in a fundamentally strong company.

## **InCred** Premier - Robust Tech Platform







# A sophisticated and tech led platform that helps you in making transactions and tracking your investments in real time

#### Easy "On the Go" Access

Access to an interactive mobile app and desktop portal

#### **Analytical Reporting**

Comprehensive portfolio reports

#### Safety & Privacy

Backed by SSL to ensure data security



#### Disclaimer -

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# Thank You